



FINTOIL

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Fintoil Hamina biorefinery

- ❖ 2023 was the 1st full year of operation
 - ✓ Biorefinery's chosen technology meets expectations and operations are running very well.
 - ✓ Successful test runs verified maximum production capacity in line with expectations.
 - ✓ Low capacity utilization due to adverse market conditions
 - ✓ New products introduced to expand Fintoil's offering
 - ✓ Active development of operations and management systems
 - ✓ Key performance indicators selected
 - ✓ Safety rounds as part of daily operations
 - ✓ Employee initiatives encouraged



Adoption of standards & management systems

- **Ecovadis**, obtained 1/24
 - **EcoVadis** is one of the world's leading sustainability assessment methods covering environmental, labor, human rights, ethical principles and supply chain evaluations.
- **ISCC**, obtained 4/24
 - International Sustainability & Carbon Certification (ISCC)
- **LCA**, verification underway
 - Life Cycle Assessment (LCA) focuses on a systematic analysis of the potential environmental impacts of products during their entire life cycle in the value chain.
- **Management systems**, estimated 8/2024
 - ISO 9001 Quality management system
 - ISO 14001 Environmental management system
 - ISO 45001 Occupational health & safety management system



Market overview

- Economic slowdown affected demand for crude tall oil (CTO) derivatives in 2023. Demand appears to have bottomed and green shoots of recovery are gradually emerging.
- In 2023, CTO price increased to prohibitively high levels which resulted in low capacity utilization at CTO refineries.
- As a result of elevated CTO costs a US chemicals company announced the closure of a CTO refinery and switching from CTO to alternative raw materials in November 2023.
- In 2023, pulp and paper production suffered from declining demand after a strong 2022 and several pulp mills were permanently closed, mostly in North America.
- In the Nordics, softwood pulp capacities increased as Metsä Fibre Kemi started up and Södra Värö's expansion was completed.
- Since late 2023, the availability of CTO raw material has improved due to recovering pulp mill operations and reduced CTO refining capacity.
- Demand for advanced biodiesel and sustainable aviation fuels is anticipated to increase from 2025 due to increasing blending obligations.

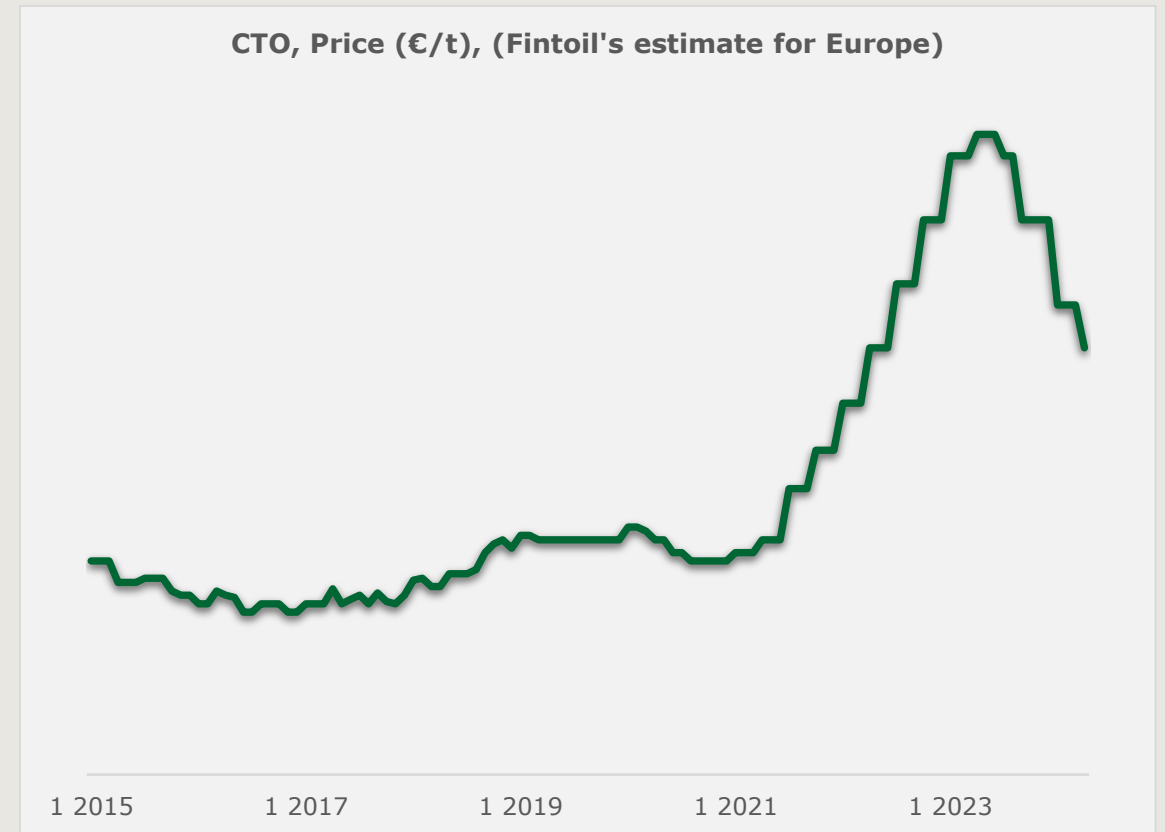


CTO supply easing after a spike in 2023

Improving supply-demand balance

- In 2023, price of crude tall oil peaked after a steep rise seen since 2021.
- Reduced CTO refining capacity in North America has improved CTO supply-demand balance.
- Price premium for North American CTO has disappeared.
- CTO price has continued to decline in 2024.
 - CTO refineries' low operating rates
 - Reduced CTO refinery capacity
 - Competitive pricing of alternative raw materials

Crude tall oil price 2015-



HVO demand projected to pick up by 2025

Several factors affecting HVO demand in 2023

- Sweden cut emission reduction mandate from 30.5% to 6% from 2024 onwards
- Finland froze blending mandate at 13.5% for 2024 and decided on a slower pace of increases in 2025-2027
- Economic slowdown affected fuel demand in 2023
- Imports of advanced biofuels with questionable sustainability status under investigation
- In 2025, projected demand increase in e.g. Finland, Germany and the Netherlands is seen to boost HVO Class II feedstock demand

Increasing blending mandates anticipated to boost demand by 2025

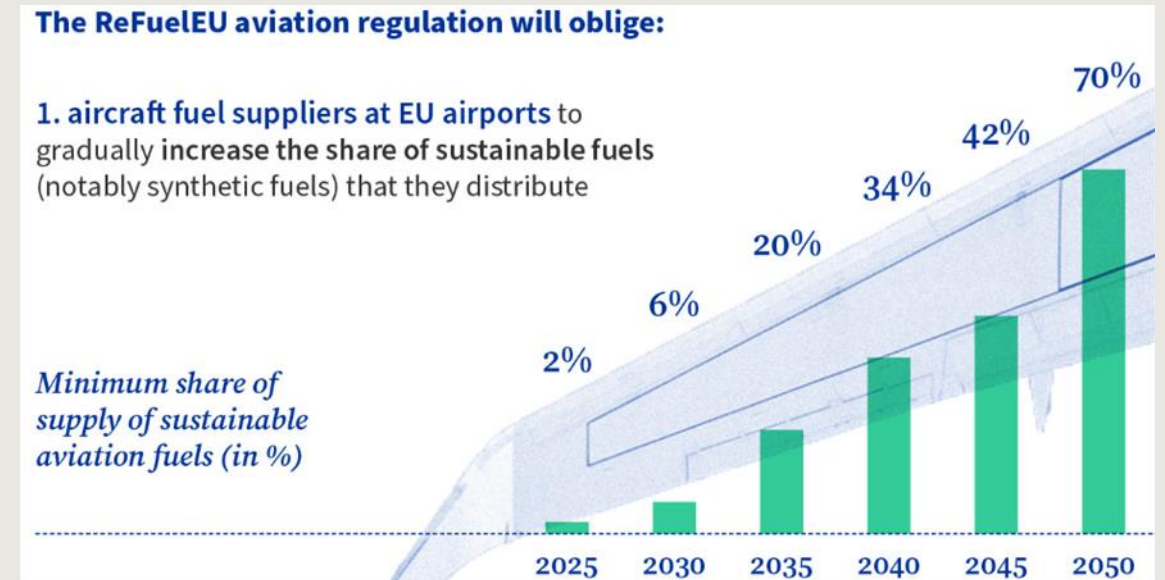


SAF to be used on all flights from the EU

SAF minimum blend 2% from 2025

- ReFuel EU Aviation initiative is a part of the EU's "Fit for 55" package.
- Starting 2025, all flights starting from the EU, regardless of destination, are required to use a minimum of 2% Sustainable Aviation Fuels (SAF).
- Aviation fuel suppliers are mandated to progressively blend increasing amounts of sustainable aviation fuels (SAF) with kerosene.
- This begins with a minimum blend of 2% in 2025 and escalates to 20% by 2035 and to 70% by 2050.

ReFuelEU to drive SAF demand growth

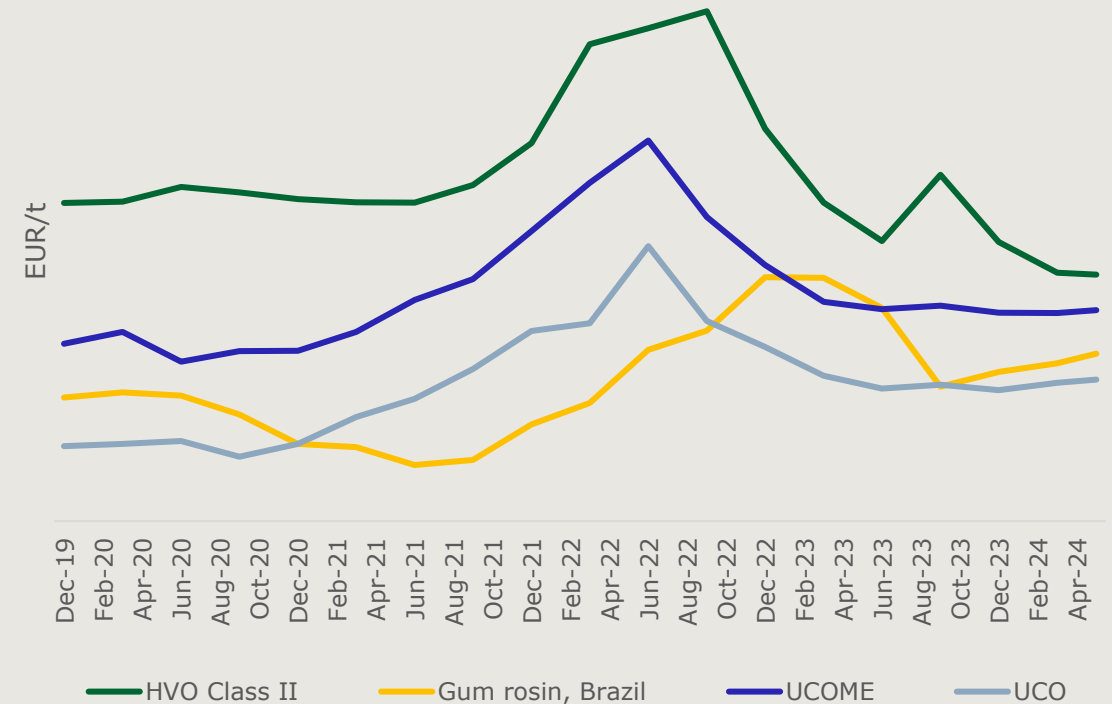


Markets finding a new balance after turmoil

Gradually improving market conditions

- Price of advanced HVO diesel appears to be stabilizing
 - Lower demand due to aforementioned reasons affected pricing in 2023
 - Demand projected to increase by 2025
 - Feedstock prices influenced by HVO diesel prices
- Price of gum rosin (GR) has slightly recovered
 - GR demand is sensitive to economic cycles
 - Labor-intensive GR production is projected to decline due to rising costs.
 - TOR is a substitute for GR
- 2024 outlook (Q1'2024 report)
 - In 2024, Fintoil expects production volume at its Hamina refinery to increase compared to 2023 and aims to refine ca. 100 000 tonnes of feedstock to crude tall oil derivatives so that shipments in H2 are expected to be higher than in H1 based on agreements with customers.

Reference product prices

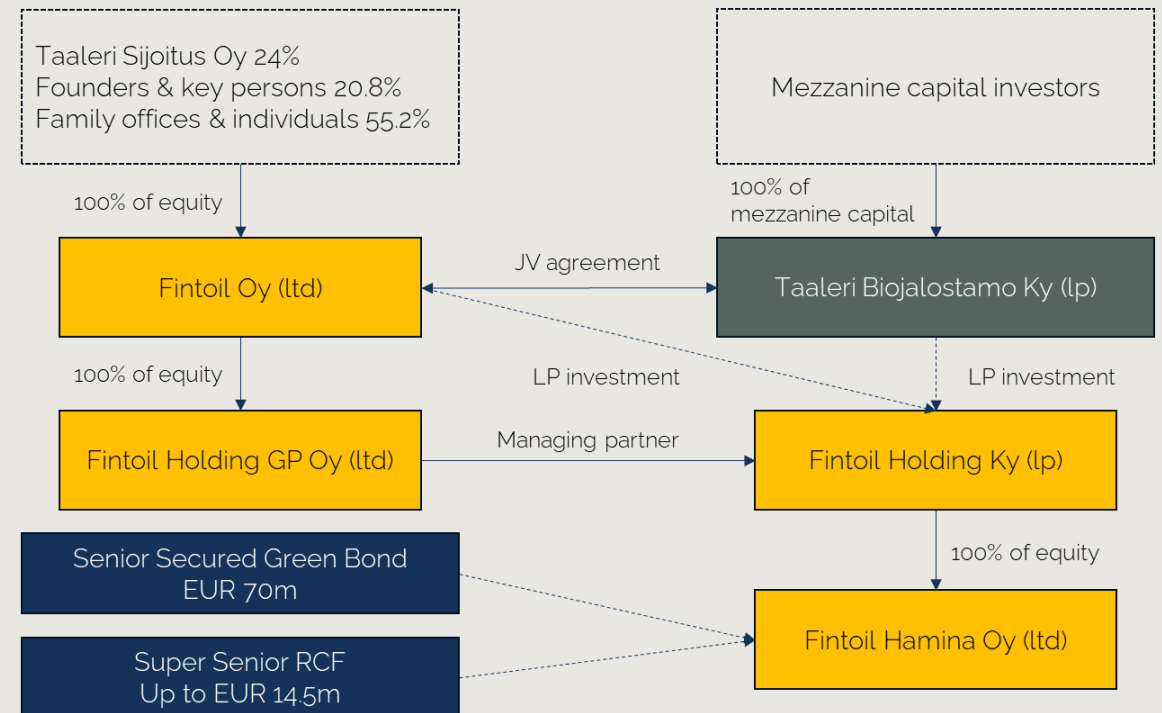


Project Longtail in a nutshell

All layers of capital contributing

- Objective: secure 2 years of runway to meet original financial targets delayed due to start-up in late 2022 to deteriorating market in 2023
- Fintoil Oy share issue EUR 5-10m
- Agreement between Fintoil Oy and Taaleri Biojalostamo Ky investors on Fintoil Hamina Oy equity infusion
- Bondholder approval for up to 2-year maturity extension sought
- Super Senior RCF lender support for continued working capital financing of Fintoil Hamina Oy

Fintoil Group capital structure



Proposed amendments to Terms and Conditions of Senior Secured Green Bond

- Clause 1.1: Final Maturity Date: **1 July 2027**
- Clause 8.1 Redemption at maturity: **at 102 %** of the Nominal Amount
- Clause 8.3.1 Voluntary total redemption (call option):
 - (e) any time from and including the first CSD Business Day falling forty-five (45) months after the First Issue Date to, and including, the first CSD Business Day falling forty-eight (48) months after the First Issue Date at an amount per Note equal to 101% of the Nominal Amount
 - **1 April 2025 to 1 July 2025 @ 101%**
 - (f) any time from but excluding the first CSD Business Day falling forty-eight (48) months after the First Issue Date to, but excluding, the first CSD Business Day falling seventy-two (72) months after the First Issue Date at an amount per Note equal to 102% of the Nominal Amount, together with accrued but unpaid Interest (and any default interest accrued pursuant to Clause 7.4).
 - **2 July 2025 to 1 July 2027 @ 102%**



Written procedure & timeline

Written procedure re: amendments to bond Terms & Conditions

16.5 The following matters shall **require the consent of Noteholders representing at least 66 2/3 per cent of the Adjusted Nominal Amount for which Noteholders are voting** at a Noteholders' Meeting or for which Noteholders reply in a Written Procedure in accordance with the instructions given pursuant to Clause 18.3:

- (g) a change of issuer, **an extension of the tenor of the Notes** or any delay of the due date for payment of any principal or interest on the Notes

Conditions Precedent & important dates

Conditions Precedent:

- New equity infusion minimum EUR 5m compared to 31 December 2023 accounts
- Amended Terms and Conditions take effect when Conditions Precedent are fulfilled

Important dates:

- 6 June: Written procedure starts

NOTE: 66.885% of the Notes has confirmed their support to the proposal in advance



Thank you!

Further information:

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